

# F R E E M A N

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**INCLUDE THE FREEMAN METHOD OF PAYMENT FORM WITH YOUR ORDER**

**FREEMAN material handling**

NAME OF SHOW: SAPPHIRE NOW AND 2012 ASUG ANNUAL CONFERENCE / MAY 14-16, 2012

COMPANY NAME \_\_\_\_\_ BOOTH #: \_\_\_\_\_

CONTACT NAME: \_\_\_\_\_ PHONE #: \_\_\_\_\_

E-MAIL ADDRESS \_\_\_\_\_

For Assistance, please call 407-816-7900 to speak with one of our experts.

**Let Freeman OnLine® estimate your material handling charges for you.** Log on to [www.myfreemanonline.com](http://www.myfreemanonline.com), select your show and click on "Estimate My Material Handling Costs". From Freeman OnLine® you can print extra shipping labels, get tips on how to package your freight and much more.

**MATERIAL HANDLING SERVICES**

- CRATED:** Material that is skidded or is in any type of shipping container that can be unloaded at the dock with no additional handling required.
- SPECIAL HANDLING:** (See definitions on back) Material delivered by a carrier in such a manner that it requires additional handling, such as ground unloading, stacked or constricted space unloading, designated piece unloading, shipment integrity, alternate delivery location, loads mixed with pad wrapped material, carpet and/or pad only shipments, no documentation and shipments that require additional time, equipment or labor to unload. **Federal Express, UPS, Airborne Express & DHL** are included in this category due to their delivery procedures.
- UNCRATED:** Material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.
- STRAIGHT TIME:** 8:00 A.M. to 4:30 P.M. Monday through Friday
- OVERTIME:** 4:30 P.M. to 8:00 A.M. Monday through Friday, all day Saturday, Sunday, and Holidays (Overtime will be applied to all freight received at the warehouse and/or show site that must be moved into or out of booth during above listed times.)

Description	Price Per CWT	200LB Minimum
<b>RATE CLASSIFICATIONS:</b>		
<b>Warehouse Shipment (200 lb. minimum)=</b>		
Crated or Skidded Shipment.....	\$ 66.80	133.60
Special Handling Shipment.....	\$ 86.85	173.70
<b>Show Site Shipment (200 lb. minimum) .....</b>		
Crated or Skidded Shipment.....	\$ 60.80	121.60
Special Handling Shipment.....	\$ 79.05	158.10
Uncrated or Pad Wrapped Shipment.....	\$ 91.20	182.40
<b>Small Package - Maximum weight is 30 lbs per shipment*</b>		
Per Shipment .....	\$ 35.50	
*A small package shipment is a shipment totaling any number of pieces with a combined weight not to exceed 30 lbs that is received on the same day, from the same shipper and delivered by the same carrier.		

**ADDITIONAL SURCHARGES:**

<b>Shipment Delivered after Deadline Date (in addition to above rates)</b>		
Warehouse Shipment after Deadline <b>MAY 02, 2012</b> .....	\$ 16.70	33.40
Show Site Shipment after Deadline <b>MAY 13, 2012</b> .....	\$ 15.20	30.40
<b>Overtime Charge - Inbound (in addition to above rates)</b>		
Crated or Skidded Shipment.....	\$ 15.20	30.40
Special Handling Shipment.....	\$ 19.75	39.50
Uncrated or Pad Wrapped Shipment.....	\$ 22.80	45.60
<b>Overtime Charge - Outbound (in addition to above rates)</b>		
Crated or Skidded Shipment.....	\$ 15.20	30.40
Special Handling Shipment.....	\$ 19.75	39.50
Uncrated or Pad Wrapped Shipment.....	\$ 22.80	45.60

Description	Weight	CWT	Price per CWT	Estimated Total Cost (200 lb. Min.)
	÷ 100 =			
<b>Surcharges</b>	÷ 100 =			

**Tips to Save on Material Handling**

- Consolidate shipments - when total weight is less than 200 lbs. For Example:  
3 Separate Shipments

60 lbs. charged @ 200 lbs. \$ 133.60

52 lbs. charged @ 200 lbs. \$ 133.60

65 lbs. charged @ 200 lbs. \$ 133.60 = \$400.80

1 Consolidated Shipment

3 pieces (1 shipment)

177 lbs. charged @ 200 lbs = \$133.60

**Added benefit** - your shipments are less likely to get misplaced if they are packaged together with larger items.

<b>Tax(6.5%)</b>	
<b>Total</b>	